

ASG ENABLES FLEXIBLE AND PREDICTABLE DEPLOYMENT INTO IBM ZCLOUD

IBM Mainframe Customers Seek to Benefit from Flexible Cloud Infrastructure

Mainframe customers want the same benefits distributed systems realize from cloud adoption. Many seek to maintain currency of their products and technologies without acquiring new hardware and increased infrastructure costs. The IBM zCloud platform provides the scalability, high availability and secure management of resources and data that customers desire. IBM customers have seen up to 30% decrease in costs from moving to the IBM zCloud.

Customers running applications on mainframes are challenged by the scarcity of experienced mainframe skills when seeking to reduce the costs of operating mainframe environments. So, many organizations execute a cloud strategy to achieve increased flexibility, consumption-based pricing and to exit the data center business. IBM's zCloud infrastructure-as-a-Service (IaaS) provides that needed solution with secure, scalable managed mainframe services that require less on-premise staff. Adopting the IBM zCloud provides a means to flex-up processing capacity to meet peak workloads and optimize compute costs while sharing the centralized costs and skills associated with mainframe management.

ASG ENABLES EASY CLOUD MIGRATION FOR ASG SOFTWARE SUITES

ASG mainframe tools are a key part of the IT infrastructure for many companies. ASG's Systems portfolio includes [performance management tools](#) such as the ASG-TMON suite; [enterprise workload management solutions](#) including ASG-Enterprise Orchestrator and ASG-Zeke; [JCL management products](#) including ASG-ProJCL and ASGJOB/Scan; and [ASG Legacy IDMS utilities](#) including ASG-Fast Access and ASG-PreAlert. These tools help hundreds of organizations optimize, automate and analyze IT infrastructure performance. In addition, [ASG Mobius Content Services](#) provides the content management foundation for many high value applications that provide instant access to and governance of statements, reports and other content. As joint IBM / ASG customers seek to move to the IBM zCloud, they require licensing options that provide the flexibility and predictability to align to their cloud strategies.



ASG'S SYSTEMS PORTFOLIO

- Performance management tools
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- Enterprise workload management solutions
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- JCL management products
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- ASG Legacy IDMS utilities
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ASG LICENSING OPTIONS FOR IBM ZCLOUD

ASG offers licensing options that provide the flexibility and predictability to allow customers to move at the pace of their business.

TRANSITION TO CONSUMPTION-BASED LICENSING

ASG customers have often licensed Total Capacity of their on-premises mainframe. Moving to cloud requires moving to a virtual partition or LPAR license. ASG will provide *like-to-like* licensing modification from a total capacity to soft-capped sub-capacity license with a nominal one-time fee. Often, less capacity is required on the cloud partition and customers need a flexible way to license this newly needed capacity.

CAPACITY ON DEMAND

ASG is now providing capacity on demand licensing for the ASG products on the IBM zCloud. Customers can choose to *flex-up* or *flex-down* their capacity. This flexibility allows customers to seamlessly meet changing demands on their mainframe systems. However, should the increased demand become permanent, IBM or the customer will fully execute an agreement with ASG to upgrade capacity permanently.

ASG LICENSE ASSIGNMENT

At times, customers moving to the IBM zCloud want IBM to assume the responsibility for ASG product licenses. ASG provides the option to assign the customer's license to IBM at no charge and will work with the customer and IBM to complete the assignment.

BC/DR LEVELS MADE EASY

Protecting your mission critical applications and enterprise systems is a key priority for practically all organizations. IBM zCloud initiatives will require enhanced Business Continuity / Disaster Recovery (BC/DR) services. ASG takes the guesswork out of determining which IBM BC/DR level is needed when you deploy ASG software on IBM's zCloud. We map directly to the six (6) IBM BC/DR levels to provide a more seamless service to our mutual clients, making BC/DR selection predictable and consistent. Our detailed BC/DR provisions facilitate clarity for choosing the best option for your project and the enterprise.

ASG PROVIDES FLEXIBILITY AND PREDICTABILITY TO MATCH THE SCALE AND SECURITY OF IBM ZCLOUD

Moving to the cloud provides considerable benefit to mainframe customers. However, customers need licensing options from their software partners to take full advantage of the cloud. ASG is committed to assuring their customers can maximize their cloud deployment. Customer's costs can become predictable through the simple process of moving from total capacity to licensed partition (LPAR), matching capacity to demand. In addition, customers can gain flexibility through flex-up / flex-down options that scale with consumption match capacity changes.



For more information visit IT Systems Management on asg.com or contact your ASG Representative.

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ASG Technologies | 1.239.435.2200 or 1.800.932.5536 | 708 Goodlette Road North, Naples, Florida USA 34102 | www.asg.com

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