

# Lower your terminal emulator costs:

## A checklist to successfully reduce TCO

Your terminal emulator is an essential tool in your IT kit, but let's face it, it likely comes with a hefty price tag. When your department is constantly asked to cut costs, are you really willing to overlook all the things you wish were better with your terminal emulator? Think of the unexpected fees, restrictive licensing models, and a less than responsive vendor.

Not all terminal emulators are created equal. Why pay more for a mediocre vendor and solution?

**Review the checklist below** to see how your terminal emulator and vendor measure up.

- Licensing model:** Does your current licensing model actually fit your company's needs? Fine-tuning license agreements can be a great way to lower costs without losing resources.  
**Tip:** Check for flexible licensing models, associated fees, and pricing transparency
- Security:** Can you set up TLS 1.3 or other proxy security servers? Can you enable MFA?  
**Tip:** If your terminal emulator isn't adequately secured, neither is your host system.
- Administrative requirements:** Is there a modern, intuitive administrative console?  
**Tip:** If your admin experience is all about the command line, you might have a solution in maintenance-only mode.
- Web and mobile access:** Can you deliver host access anytime, anywhere?  
**Tip:** Look for modern delivery options and a robust roadmap to avoid maintenance-only status.
- Migration process:** Can your new vendor migrate your macros and scripts without business disruption?  
**Tip:** A great terminal emulator vendor has solid tools and processes in place to make migration fast and painless.

If you couldn't check all the boxes, it might be time to consider better options.

**Rocket® Terminal Emulator is a feature-rich solution that provides a cost-effective alternative to your aging emulator including:**

- Lower total cost of ownership
- Flexible licensing with no hidden fees
- A variety of security features such as TLS v1.3 and MFA
- A robust admin experience with an intuitive console, no dependency on Java, and auditing capabilities
- Remote access from any web or mobile device

At Rocket, our customers are our number one priority; we develop our products and engage our customers with that in mind. But don't take our word for it.

[Request a trial today](#)

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