



Agrinet

Agrinet's Wholesale and Distribution Runs on ACS' Embrace Solution Powered by Rocket UniVerse MultiValue Database

Agrinet supplies a comprehensive range of branded products and related value added services to the agriculture, hardware, irrigation, industrial and mining sectors in Africa. Their direct involvement with more than 500 agricultural retail outlets in South Africa has established the company as a leading supplier. The company operates from its head office in Samrand, Gauteng and has warehouses in Samrand and in Bellville, in the Western Cape. Scheduled deliveries on their fleet of trucks are done on a daily or weekly basis to almost every town and city in the country.

Choosing a Flexible Solution to Suit Growing Business Needs

"Agrinet implemented the ACS-Embrace business solution, which incorporates Rocket's UniVerse Database software, over 16 years ago. Our decision then was based on price, functionality, customer service and support, system flexibility and agility, ease of use, and ease of access to data and reports. We chose to take full advantage of Rocket U2's MultiValue database technology," says Jaco Kriel, Managing Director at Agrinet.

With Embrace, Agrinet runs a paperless system and has full visibility of the entire process. Agrinet is able to monitor every transaction through its various stages, from receiving to when the goods leave the warehouse.

Double the Number of Transactions in Half the Time

Since using Embrace powered by Rocket UniVerse with RF Scanners, Agrinet has been able to double the number of picks per day and complete up to 15,000 transactions per day and can load in excess of 65 tons per night.

Ensuring Higher Productivity and Improved Quality of Service to Clients

Agrinet also uses JIT (Just-In-Time) Picking within Embrace. This has led to higher productivity and improved quality of service to clients. It enables them to run a warehouse that is more efficient with space, resources and capital. Binning and Picking rules are defined on the system. The flexible development framework of Rocket UniVerse's MultiValue data server allowed ACS to easily implement JIT Picking into its ERP solution.



Critical Information at Your Fingertips

Containing the costs associated with inventory management is one of the greatest challenges for Agrinet. The company maintains nearly 18,000 line items sourced both locally and abroad. Agrinet has longer lead times for overseas orders and shipping, and therefore needs to ensure safety stock levels. Visibility into stock is essential.

Process Thousands of Transactions Per Day with Maximum Speed and Efficiency

Embrace enables Agrinet to receive and process thousands of orders per day with maximum speed and efficiency. 70% of all transactions, invoicing, and price updates are done electronically. This means fast and accurate flow of information at a fraction of the cost. System uptime is critical to Agrinet's business. In the 16 years that Agrinet has been running on Embrace and the robust U2 database, it has experienced 99% uptime.

"Our Embrace and Rocket U2 solution has enabled our company to grow sales without growing costs. We're very happy with the product, the support, and the ongoing development. The fact that we've been with ACS-Embrace and Rocket U2 as long as we have, says a lot. The software has evolved alongside Agrinet and continues to give us the sophistication and customisation capabilities we need to grow our business, today and tomorrow,"

Jaco Kriel
Managing Director
Agrinet

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